



INSTITUTE OF AERONAUTICAL ENGINEERING
DUNDIGAL – 500 043, HYDERABAD

PLACEMENT AND TRAINING CENTRE

**Information to the Students on Campus Recruitment
2015 – 2016**

1.	Name of the company	:	
2.	Type of the company	:	Information Services Development Company And Voice Based Information Company
3.	Position	:	Online Sales And Marketing By Telephone And Email Sales And Marketing - VoIP
4.	Brief Profile of Company	:	Justdial is an Indian company providing pan-India search services via the Phone, Web, Mobile and SMS. The service represents a large classifieds service where users can call a common number to request a human operator what products or services they are looking for. The available, listed businesses are then communicated to the users by Email or SMS.
5.	Date of Exam	:	28TH MARCH 2016
6.	Time	:	9.30 AM Sharp
7.	Venue	:	New Seminar Hall, GCET CAMPUS , Geethanjali College Of Engineering & Technology
8.	Location of Job	:	Hyderabad
9.	Skill Requirements	:	<ul style="list-style-type: none"> • Excellent communications skills (Written and verbal) ,ability to communicate correctly and clearly with all customers. • Strong presentation and persuading skills • Basic knowledge of methods involved in promoting, and selling products or services • Sales strategies and tactics, product demonstration and sales techniques. • Fluency in English, Telugu and Hindi. • Work successfully in a team environment as well as independently, ability to successfully adapt to changes in their environment. • Demonstrable conflict resolution, negotiating, and de-escalation skills • Ability to determine customer needs and provide appropriate solutions • Ability to approach problems logically & rationally, action oriented ,organized and self-disciplined • Must possess a strong bent towards sales and marketing.
10.	Eligibility	:	<ul style="list-style-type: none"> • No Percentage Criteria • 2016 Passouts • Any Graduate – B.E./B-Tech (All Branches) • MBA All Specialisations
11.	Selection Process	:	<ul style="list-style-type: none"> • Jam Session – Just A Minute • Personal Interview • HR Interview • Final Selection and Issue of Offer Letters.
12.	Pay Packages	:	<ul style="list-style-type: none"> • 2.50 LPA TO 3.13 LPA + Additional Benefits, Incentives Insurance Coverage (Personal accidental insurance + Medical Insurance) and other benefits.
13.	Instructions to Candidates	:	<ul style="list-style-type: none"> • Neatly dressed in white/cream shirt and Dark blue/snuff color pant • Four copies of Resume • Six color photographs • 2 sets of Xerox copies of all certificates and marks memos • Valid college ID card and 2 sets of Xerox copies of ID card
For any further clarifications, contact Prof. L V Narasimha Prasad, Placement and Training officer			
Date: 25, March, 2016			Director and PAT Officer

Copy to:

Chairman, Secretary and Treasurer and Executive Director

Principal with a request to attend, HOD's of freshmen, CSE, IT, ECE, EEE, ME, AE, CE and MBA, Deans – Academic, R & D, PG studies, Student Affairs, and Academic Audit and Quality Control.

Note: Open for all Students of all Branches.

PAT OFFICER